

WE ARE LOOKING FOR YOU FOR NORWAY

DREEMS
e-mobilities

#DREEMS

DREEMS e-mobilities is a young and innovative company based in the greater Hamburg area. Our electric scooters are not just about adding color and reducing noise on the streets, but also about making a sustainable change in the urban landscape. We are on a mission to nurture talent and drive the advancement of electromobility. To support our continued growth, we are currently looking for a passionate and motivated individual to join our international sales team as a

Inside Sales Representative (m/f/d) - Full-time

Responsibilities

- Plan routes for acquiring new customers and expanding our reach
- Serve as a liaison between customers and the field sales team, ensuring seamless communication
- Provide exceptional customer support, building strong relationships
- Prepare quotations and proposals for potential customers
- Manage order processing and ensure smooth fulfillment
- Create and maintain sales contracts
- Maintain accurate customer data and records
- Assist with general administrative and office organization tasks

Requirements

- Completed vocational training with several years of sales experience (industry-specific experience is a plus)
- Strong consulting skills, a customer-oriented mindset, and excellent communication abilities
- Enjoyment in advising and guiding customers
- High sense of responsibility and ownership
- Proficiency in using POS-systems
- Customer-centric mindset and dedication to providing excellent service
- Structured approach to work and ability to prioritize tasks
- Excellent communication and teamwork skills, with a high level of commitment
- Professional and confident demeanor
- Proficiency in using the entire Microsoft Office suite
- Knowledge of the Lexware merchandise management system (inside sales) is an advantage



NORWAY



At DREEMS, we believe that our team is the heart of our success. By joining us, you'll have the opportunity to make an impact from day one and contribute to the growth of our company.

We offer a great working atmosphere within a young and dynamic team, with flat hierarchies and fast decision-making processes. Together, we can make a difference and create a better environment for all. In addition, we provide employee discounts, fair compensation, and flexible working hours.

If you feel inspired by this opportunity, we look forward to receiving your detailed application, including your salary expectations and earliest possible start date.